

Success Stories



Customers Modernize Lotus Notes Applications

We help businesses modernize and service-enable Lotus Notes applications in support of enterprise-wide Service-Oriented Architecture (SOA) initiatives

Unify has a rich history of delivering enterprise software solutions to a loyal customer base for more than 27 years. Today, we leverage the knowledge gained from partnering with our customers and employ our technological expertise to modernize applications and enable SOA initiatives.

Our customers represent a range of diverse industries including financial services, government and healthcare. Although every customer is unique, they all seek to maximize the benefits from their current Lotus Notes applications. Our solution, **Composer for Lotus Notes™**, automatically migrates Lotus Notes applications to SOA on the .NET or Java platform.

The following success stories are just a few examples of how Composer for Lotus Notes helps customers modernize and maximize their Lotus Notes applications.



Fleet Readiness Center Southwest (FRC SW) is the Commander, Naval Air Forces' West Coast Aircraft repair facility specializing in the support of Navy and Marine Corps aircraft and related systems.

Driver FRC SW needed to reduce the costs of maintaining one of its American Forces Information Service (AFIS) applications built on Lotus Notes.

Solution FRC SW plans to use Composer to migrate the AFIS application to a Service-Oriented Architecture (SOA) on the Java platform.

Built on Lotus Notes, AFIS is the system for budgeting and forecasting project costs for aircraft repair and maintenance. FRC SW was facing increasing costs of maintaining AFIS on the Lotus Notes platform and last year began researching alternatives for migrating or rewriting the AFIS application. Following a detailed analysis, FRC SW selected Composer to migrate the AFIS application. Composer's ability to deliver the migrated applications in half the time of a complete rewrite represented a compelling ROI, measured in months rather than years, and was a key factor in their decision.

Customer Response "We wanted an effective solution that would enable us to standardize on one platform, consolidate the applications off of disparate systems and save us time and money. By modernizing our AFIS application to an SOA, we expect to lower our maintenance costs and deliver new application functionality and flexibility in order to improve productivity for our users."

TJ Wilson – IT/IM Deputy Director, Fleet Readiness Center Southwest



Mutual Boiler Re is a member of the FM Global Group, one of the world's largest commercial and industrial property insurance and risk management organizations. They specialize in providing mechanical, electrical and pressure systems equipment breakdown reinsurance and related services to insurance companies in North America and Canada.

Driver During an annual review process and industry research analysis, Mutual Boiler Re decided to migrate their core business applications from Lotus Notes to a Service-Oriented Architecture (SOA) by 2010.

Solution Mutual Boiler Re chose Composer for the migration of core business applications from Lotus Notes to an SOA framework. Their first initiative employed Composer's capabilities to migrate their non-structured Notes data into a relational database and convert associated forms and views from Notes to SOA for more secure and complete access to data contained in the business applications.

Customer Response "We were able to achieve our time to market goals and realize considerable cost savings because of Composer's automated migration of the database, user interface, business logic and all security profiles. The loosely coupled SOA framework delivered by Composer offered us great flexibility for re-use and expanding into other user interface options such as a portal framework, handheld device or a traditional client desktop."

Stephen Konopelski – Vice President of Information Technology, Mutual Boiler Re



Academicedge offers software solutions for gathering and processing critical information at colleges and universities. The system includes Recruitment, Admission, Registrar, Student Transcript, Financial Aid, Bursar, and Alumni functions.

Driver Having originally built the system in Lotus Notes through a business partnership with IBM, Academicedge now wants to migrate from the non-standard Lotus Notes platform to an open source SOA platform to increase its competitive advantage in the university market.

Solution Academicedge is using Composer to migrate its core Lotus Notes applications to a Java SOA framework, while maintaining the same look and feel as current Notes applications in a browser. They will also migrate the existing workflows with appropriate permissions, convert associated forms and views from Notes to a Java framework, convert Lotuscript from Notes to Java, and deploy the new SOA-based applications to the JBoss application server.

"From a business perspective, implementing Composer is as close to a no-brainer as I've seen."

Simon Jones – CEO, Infocation

Infocation



The following select companies have chosen Unify's **Composer for Lotus Notes™** solution to modernize their Notes applications for integration with Microsoft Sharepoint and .NET, IBM and Service-Oriented Architecture (SOA).



Corporate Headquarters

2101 Arena Blvd.
Sacramento, CA 95834
Tel: 916.928.6400
Email: info@unify.com
www.unify.com

Unify Munich

Ludwigstrasse 47
D-85399 Hallbergmoos
Munich, Germany
Tel: +49.811.55543.0
Email: info@unify.com

Unify France

Centre d'Affaires du Petit Robinson
3, rue du Petit Robinson
78350 - Jouy-en-Josas
Paris France
Tel: +33.01.34.58.28.30
Email: infofr@unify.com

www.unify.com

For more information: info@unify.com ▪ Investor relations: investors@unify.com